# Event Campaign: M365 Revival



https://cloudway.no

### Overview

- On the **16th of February 2023**, Cloudway and Microsoft plan to hold an event called **M365Revival** with a maximum capacity of 140.
- Digitalfeet was to setup an event campaign aimed at getting potential bookings for the Microsoft 365 conference.

 On December 2022, we started setting up the website and by January 2023, we started preparing for the campaign. By the 26th of January, we were able to run 2 ads for the event and send the email invitations out.

### Timeline

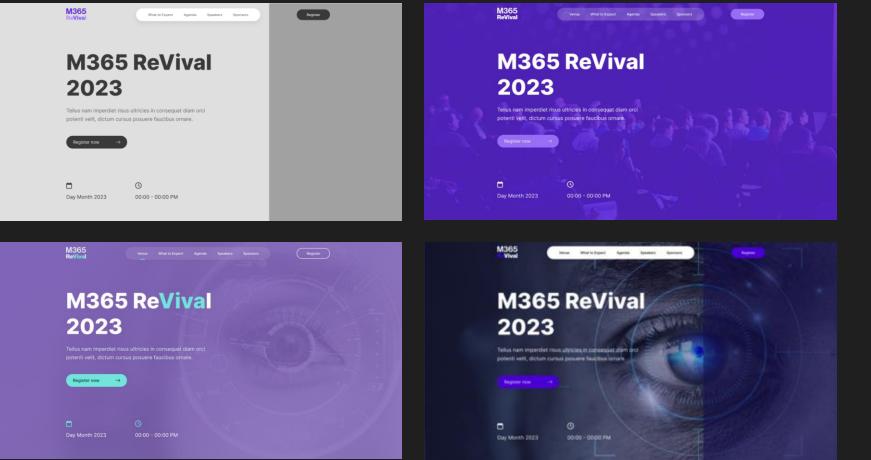
### Timeline

Date	Task	Who
Jan. 11 - 13	<ul> <li>Make speaker slideshow</li> <li>Prepare Facebook &amp; LinkedIn Ad settings</li> </ul>	Digitalfeet Digitalfeet
Jan 13 - 17	• Started with content & design for emails	Digitalfeet
Jan 18 - 23	<ul><li>Created the short videos</li><li>Started working on video teaser</li></ul>	CloudWay Digitalfeet
Jan 26	<ul><li>Run Video Teaser Ad</li><li>Send out of Email Invitation</li></ul>	Digitalfeet Digitalfeet
Jan 31	Run Speaker Slideshow Ad	Digitalfeet Digitalfeet
Jan 31 – Feb 15	Posting of Speaker Images and Countdown Posts	Digitalfeet
Feb 9	<ul><li>Set up a retargeting audience</li><li>Send out Reminder Email</li></ul>	Digitalfeet Digitalfeet
Feb 16	<ul><li>Hold event</li><li>Send out Survey Email</li></ul>	CloudWay Digitalfeet

### M365Revival Timeline



### M365Revival Website



### **Timeline** October - November

### M365Revival Website

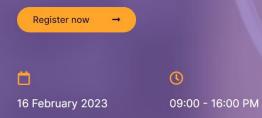
#### https://m365revival.com/

M365 ReVival

Agenda Code of Conduct

### M365 ReVival 2023

The focus for M365ReVival is to help you understand how Microsoft Viva drives best practice use and adoption of what you already got, Microsoft Teams and Microsoft 365. There is a difference between having access to the technology and using it in a smart way.



Dronning Eufemias gate 71, 0194 Oslo

Register

#### **Timeline**

December – Early January

### M365Revival Campaigns



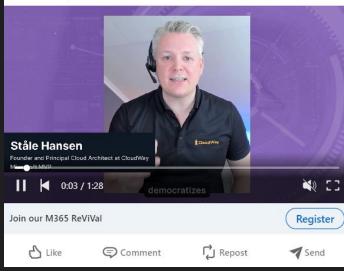
We are proud to announce the first dedicated #MicrosoftViva event in Norway!

If you are in HR, adoption, internal communications or an ITPro. If you are using #MicrosoftTeams and #Microsoft365, but are thinking: "there must be a smarter way to work?" Then this is the event you MUST attend in 2023.

M365ReVival is a 1-day conference at **#MicrosoftNorway** offices, February 16th, with two tracks – to understand the WHY and the HOW.

Check out the agenda and register as soon as possible, seats are limited.

#### Click here: https://m365revival.com/



Ad Preview for the

Video Teaser

M365 ReVival 26 followers Promoted

...

We are proud to announce the first dedicated #MicrosoftViva event in Norway!

...

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Click here: https://m365revival.com/



Ad Preview for the Speaker Slideshow

#### Timeline

January – February

### M365Revival Campaigns

M365

ReVival

Drive your purpose in everyday life with Digital wellbeing and learn how to effectively measure and implement Viva Insights and Viva Goals with Ståle Hansen.

Ståle Hansen

Founder and Principal Cloud Architect at CloudWay



Register now: M365ReVival.com

**Timeline** January

### Newsletters



#### Join our ReVival for how you work with Microsoft 365!

18 February 2023 Dronning Eufernias gate 71, 0194 Oak



There is a difference between having access to technology and using it smartly. The focus for M365 ReVIval is to help you understand how Microsoft Viva drives best practice use and adoption of what you already have, alongside Microsoft Teams and Microsoft 365.

#### What to Expect

Event date:

February 16, 2023

Microsoft Viva takes Microsoft Teams and the employee experience to the next level, and we need to talk about this. We start the day with a kaynote for everyone and then split into two tracks, one for HR and adoption, and one for (TPros. We will end the day with a fireside chat with Orkla and how they use Viva.

Register here today as seats are limited MMORevine 2022 [Following 10th]

Sign Up New for only 399Nok

Location: Dronning Eulemias gate 71, 0194 Oslo

in ¥



#### Hi [First name],

We hope you're as excited as we are for the upcoming event on Thursday, February 16th, from 0900 - 1600 CET at Dronning Eufemias gate 71, 0194 Oslo. We wanted to ensure you didn't forget about this and have all the necessary information as the day is quickly approaching.

This will be an informative experience having our esteemed speakers who are passionate about Viva and are Microsoft's Most Valuable Professionals (MVPs).

Thank you for your interest, and we look forward to seeing you there!

If you have any questions or concerns prior to the event, please don't hesitate to contact us at info@cloudway.com

Sincerely, CloudWay

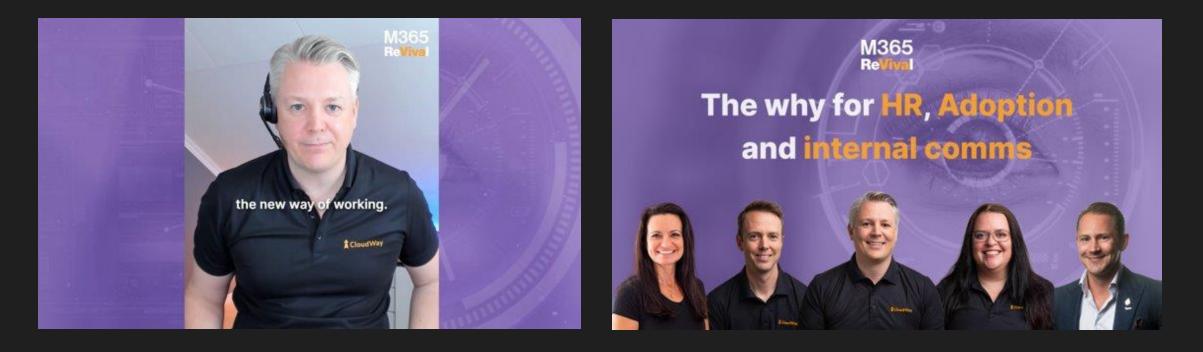
> Follow us on: in 🎔

#### Timeline

#### January - February

### Hour Breakdown

### Newsletters



Timeline

January – Early February

### Hour Breakdown

Campaign Asset	Tasks	Hours	Total
Landing page	Design	6h	18 hrs
	Implement	9h	
	Analytics Tracking and Analysis	3h	
Speaker Slideshow Ad	Edit	7h	13 hrs and 15 mins
	Campaign Setup	4h 30m	
	Campaign Monitoring	1h 45m	
Video Teaser Ad	Edit	12h	16h and 45 mins
	Campaign Setup	3h	
	Campaign Monitoring	1h 45m	
Countdown Post (3	Edit	3h	6 hrs and 20 mins
posts)	Adtext	3h	
	Posting	20m	
Speaker Images (7 posts	Edit	4h	9 h 30 m
	Adtext	4h	
	Posting	1h	
Emails (Reminder, Invite,	Content	3h	16h 30 mins
Survey)	Design	7h 30m	
	Setup and Sendout	6h	
Other Tasks	Short Videos Edit	5h	10 hrs
	Screen Materials	5h	
		Total Hours	90 hours and 20 mins

### Landing Page

### M365Revival Website

https://m365revival.com/\_\_\_\_

M365 ReVival

Agenda What to Expect Speakers Venue Sponsors Code of Conduc

### M365 ReVival 2023

The focus for M365ReVival is to help you understand how Microsoft Viva drives best practice use and adoption of what you already got, Microsoft Teams and Microsoft 365. There is a difference between having access to the technology and using it in a smart way.

Register now →

16 February 2023

**()** 09:00 - 16:00 PM

Dronning Eufemias gate 71, 0194 Oslo

Register

✓ Website was launched last January 6, 2023

 ✓ Updated the agenda into 2 columns and added the short videos on January 31, 2023

### MS Clarity (Campaign & Referral)

	Sessions Pages per session Scroll dept		Scroll depth	Time	spent (i)				
	Total see 1	ssions 94	1.13 average				26.10% average	40 sec active time active inactive	2.6 min total
Devices		$\overline{\gamma}$	Referrers			$\downarrow$		y records all sessions but wil	Inot
			www.linkedin.com m.facebook.com	76 58	୍ଦ ଜ		• Most	orecord every users. of the users coming from the paign are using mobile device	
Mobile	82.29% 158 sessions		Inkd.in	29	6			The link that accompanies th aign is only tracked as a refer	
PC Tablet	16.15%         31 sessions           1.56%         3 sessions		com.linkedin.android	15 4	୍ଭ ୍ୱ		code,	nk has not been added with th the users who did not click Register" or "Book now" buttor	

campaign but instead clicked the link that

is in the ad text are regarded as referral traffic and not registered as a user from

the campaign.

### MS Clarity (Clicks)

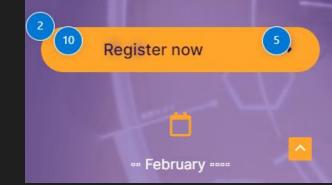
- The reason why there are boxes in the illustration is not because of errors but it has something to do with the MS Clarity giving privacy to users & the website
- What is showing in the illustration is the number of clicks coming from the campaign
- There are a total of 12 recorded clicks within the website (mobile).

# Revival

#### 0000

M365

<sup>3</sup>The focus for **•••••••••** is to help you understand how Microsoft Viva drives best practice use and adoption of what you already got, Microsoft Teams and Microsoft ••••. There is a difference between having access to the technology and using it in a smart way.





#### Join our ReVival for how you work with Microsoft ••••!

Learn how to nurture connections, discover insights, enable growth, and have a purpose in the flow of your work in Teams

Register now

# MS Clarity (Scroll Depth)

This is the record of the scroll depth of the users in which most of the users are exiting the site after seeing the landing page and only 5 of the users have reached the bottom.



### •••• ReViva

0000

The focus for •••••••• is to help you understand how Microsoft Viva drives best practice use and adoption of what you already got, Microsoft Teams and Microsoft ••••. There is a difference between having access to the technology and using it in a smart way.

 Register now
 →

 36.71% USERS REACHED THIS POINT

 Average

 \*hld

 0%

 == February \*\*\*\*\*



Join our ReVival for how you work with Microsoft ••••!

Learn how to nurture connections, discover insights, enable growth, and have a purpose in the flow of your work in Teams

Register now

3.16% USERS REACHED THIS POINT

~

### MS Clarity (Click) All

- This is the heatmap for the page, Norway only
- For PC there are **41 clicks** in the register buttons
- Visitors are curious as to what the agenda is, as the agenda button in the header is getting 14 clicks and more than 50% of visitors scrolled to the Agenda

M365 ReVival	5 Agenda What to Expect Speakers	Venue Sponsors Code of Conduct Register
	<b>ReVival</b>	
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		7
The focus for •	••••••••• is to help you understand	how
	drives best practice use and ado	
	t, Microsoft Teams and Microsoft	
using it in a sm	etween having access to the tech nart way.	lology and
egister now	-	
Ö	O	· · · · · · · · · · · · · · · · · ·
•• February ••••	00:00 - 00:00 PM	Dronning Eufemias gate 🚥, 🚥 Oslo





Follow @-

#### Agenda

Learn the WHY and discover the HOW: Learn why we need to rethink the best ways of using \*\*\*\* as HR, adoption, internal communications and how IT can be on top of things with best practices. All sessions will be in English.

56.67% USERS REACHED THIS POINT

### Campaign:

Ad set 1: Video Teaser Ad set 2: Slideshow

### Insights

#### What Worked

- Giving the general idea on what to expect for the event in a brief and catchy manner, accompanied with the register button
- Putting a Navigation menu on top
- Landing Page giving the important details on arrival.



#### What Didn't Work

• The Youtube videos in the site had very little views and clicks.

### Video Teaser



#### Headline:

Join our M365 Revival

#### Adtext:

We are proud to announce the first dedicated <u>#MicrosoftViva</u> event in Norway!

If you are in HR, adoption, internal communications or an ITPro. If you are using <u>#MicrosoftTeams</u> and <u>#Microsoft365</u>, but are thinking: "there must be a smarter way to work?" Then this is the event you MUST attend in 2023.

M365ReVival is a 1-day conference at <u>#MicrosoftNorway</u> offices, February 16th, with two tracks – to understand the WHY and the HOW.

Check out the agenda and register as soon as possible, seats are limited.

Click here: https://m365revival.com/

### **Speaker Slideshow**

For slideshow link click <u>HERE</u>



# Learn about M365 from the **EXPERTS!**



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### **Campaign Result:** Facebook

### Facebook Campaign- M365Revival Campaign

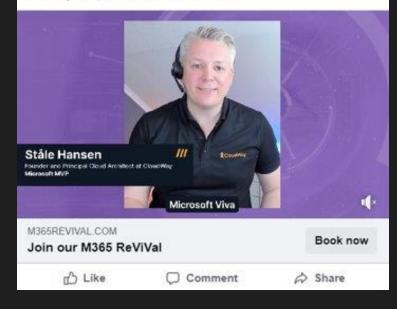


.....

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#### Adset 1: FB Preview - Video Teaser

#### CloudWay Published by Tools At Digitalfeet • 5d • 😵

We are proud to announce the first dedicated #MicrosoftViva event in Norway!

If you are in HR, adoption, internal communications or an ITPro. If you are using #Microsoft36ams and #Microsoft366, but are thinking: "there must be a smarter way to work?" Then this is the event you MUST attend in 2023.

M365ReVival is a 1 day conference at #MicrosoftNorway offices, February 16th, with two tracks: § For HR, adoption and internal communications to understand why we need to rethink the way

we work, and how Viva helps you in the process. © For ITPros to understand GDPR, best practice governance and how to implement all the Viva

features.

We are proud to say with Microsoft hosting it, we managed to keep the ticket price low at 399,-NOK,

Our speakers are international conference speakers, MVPs and #VivaExplorers. Check out the agenda and register as soon as possible, seats are limited. Click here: https://m365revivaLcom/



Adset 2: FB Preview - Speaker Slideshow

### Slideshow vs. Teaser Comparison

	Reach	Impression	Clicks	<b>Average CPC</b> (cost-per-click)
Video Teaser	4,804	12,163	86	NOK 19.23
Slideshow	4,433	10,131	54	NOK 21.64

- Video's Reach is +8% higher compared to Slideshow
- In terms of average daily reach, Slideshow registered 211, 5% higher versus Video's average daily reach
- Subsequently, Video generated more clicks which is 86 and is 11% cheaper in terms of CPC compared to Slideshow's CPC
- ✤ In terms of reach, Slideshow led with an average 211 daily reach versus 200 daily reach that of Video.
- **Clicks wise, Video Teaser generated 32 more and is NOK 2.41 cheaper compared to the Slideshow version.**

Note: Video Teaser Ad started January 24 while Slideshow Ad started January 27

### Slideshow vs. Teaser Comparison

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Note: Video Teaser Ad started January 24 while Slideshow Ad started January 27

### Facebook Ads – Total Campaign Result

Reach 9,237

Link Clicks 141 Click-through rate 0.63%

## Web users **89**

Conversion 8 (Register button clicks)

- Reach have achieved 9,237, a 92% hit rate against campaign goal
- Click-through-rate is shy by .15% against the benchmark for the B2B industry (0.78%)
- Users generated going to the website reached 141.
- Based on Clarity, there are 8 clicks on the Register button via Facebook campaign and referral
- Video playtimes:
  - 152 times the Video was played at 25% of its length
  - 458 times the Slideshow was played at 25% of its length

#### What we did

- Increased the ad spend and broadened the target audience
- A/B Test was done with 3-day interval of the 2 versions

Note: 141 clicks are the total number of clicks on links within the ad (including to our account page, "see more") while the Web Users indicate the number of users who visited the landing page.

### Facebook Ads – Weekly Results

	Total Goal	Total	Weekly goal	Week 1 [Jan24-Jan30]	Week 2 [Jan31-Feb6]	Week 3 [Feb7-Feb15]
Reach	9,600	9,237	2,400	2,311	4,426	2,500
Link Clicks	92	141	23	25	39	77
Click Through Rate	0.78%	0.63%	0.78%	0.69%	0.36%	0.63%
User Generated		89		21	29	39

- On the average, the campaign achieved **128% hit rate week-on-week**
- Meanwhile, link clicks surpassed the weekly target of **23**
- Click-through-rate on the other hand is shy by .15% against the benchmark for the B2B industry (0.78%)
- The spike in week 2 performance was achieved because of the increased ad spend and broadening the target audience

### Campaign Result: Linkedin

### LinkedIn Campaign - M365Revival Campaign

...



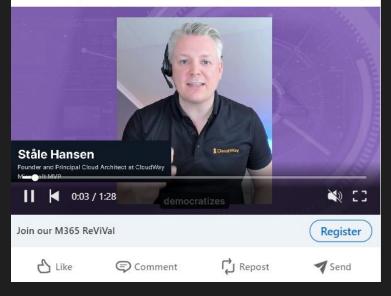
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Adset 1: LinkedIn Preview - Video Teaser



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Check out the agenda and register as soon as possible, seats are limited.

Click here: https://m36Srevival.com/



Adset 2: LinkedIn Ad - Speaker Slideshow

### Slideshow vs. Teaser Comparison

	Reach	Impression	Clicks	<b>Average CPC</b> (cost-per-click)
Video Teaser	13,299	14,841	40	NOK 123.82
Slideshow	12,587	12,587	27	NOK 119.18

- Video's Reach is +6% higher compared to Slideshow
- In terms of average daily reach, Slideshow registered **599**, an **8% higher** versus Video's average daily reach
- Subsequently, Video generated more clicks which is 40 but is +4% expensive in terms of CPC compared to Slideshow's CPC
- Slideshow shows that it could reach wider audience at an average daily reach of 599 while;
- ✤ Video shows that it could generate more clicks than that of Slideshow

Note: Video ad started January 24 while Slideshow started January 27

### LinkedIn Ads – Total Campaign Result

Reach 25,886

93 Click-through rate 0.26%

Link Clicks

Web Users 55

Conversion 22 (Register button clicks)

- Reach have achieved 25,886 a 103% hit rate against campaign goal
- As for the boosted post, we generated an additional reach of 1,419 with 11 clicks.
- Click-through-rate is somewhat behind by 18% compared to the benchmark for the B2B industry (0.44%)
- Users generated going to the website reached 55. Majority of the users reach the first 25% of the landing page
- Based on Clarity, there are 22 clicks on the Register button via Facebook campaign and referral

#### What we did

- During the week 2 period, we've increased the ad spend in LinkedIn and broadened the target audience
- As part of optimizing the event campaign, we boosted a post that will continuously run for 5 days (feb 4- feb 8).

Note: Note: 93 clicks are the total number of clicks on links within the ad (including to our account page, "see more") while the Web Users indicate the number of users who visited the landing page.

### LinkedIn Ads - Weekly Result

	Total Goal	Total	Weekly goal	Week 1 [Jan24-Jan30]	Week 2 [Jan31-Feb6]	Week 3 [Feb7-Feb15]
Reach	15,300	25,886	5,100	2,145	10,844	12,897
Link Clicks	30	93	6	3	31	59
Click Through Rate	0.44%	0.30%	0.44%	0.14%	0.23%	0.30%
User Generated	-	55	-	3	19	33

- Over all the Ad reach has **103% hit rate** against the total reach goal
- The link clicks surpassed the weekly target of 6
- Click-through-rate is somewhat behind by 0.14% the benchmark for the B2B industry (0.44%)
- The spike in week 2 and 3 performance was achieved because of the increased ad spend and broadening the target audience

### Campaign Result: Facebook & LinkedIn

### Slideshow vs. Teaser Comparison

	Reach	Impression	Clicks	Average CPC (cost-per-click)	Productive Hours
Video Teaser	18,103	27,004	126	NOK 52.44	16h 45m
Slideshow	17,020	22,718	81	NOK 54.07	13h 15m

Slideshow shows that it could reach wider audience at an average **daily reach of 810** but;

✤ Video shows that it could generate more clicks than that of Slideshow with cheaper CPC

The data suggests that if we are after with wider reach (awareness of the campaign) we can focus our efforts on making Slideshow while if we want to drive clicks we can focus on making video as our creative asset.

Note: Video ad started January 24 while Slideshow started January 27

## **Total Ad Result**

Reach **35,123** 

Link Clicks 207 Click-through rate 0.47%

- Reach have achieved over 35k audience
- As for the boosted post, we generated an additional reach of 1,419 with 11 clicks.
- Click-through-rate is somewhat behind by 18% compared to the benchmark for the B2B industry (0.44%)
- Users generated going to the website reached 144. Majority of the users reach the first 25% of the landing page
- Based on Clarity, there are 30 clicks on the Register button via Facebook campaign and referral

#### What we did

Web users

144

 During the week 2 period, we've increased the ad spend in LinkedIn and broadened the target audience

Conversion

30

(Register button clicks)

• As part of optimizing the event campaign, we boosted a post that will continuously run for 5 days (feb 4- feb 8).

Note: 93 clicks are the total number of clicks on links within the ad (including to our account page, "see more") while the Web Users indicate the number of users who visited the landing page.

# Weekly Ad Result

	Total Goal	Total	Weekly Goal	Week 1 [Jan24-Jan30]	Week 2 [Jan31-Feb6]	Week 3 [Feb7-Feb15]
Reach	24,900	35,435	7,500	4,456	15,270	17,854
Link Clicks	124	234	29	28	70	136
Click Through Rate	0.61%	0.47%	0.61%	0.42%	0.30%	0.47%
User Generated	-	144	-	24	48	72

- Over all the Ad reach has **142% hit rate** against the total reach goal
- The link clicks surpassed the week benchmarky target of **29**
- Click-through-rate is at par with the for the B2B industry (0.44%)
- The spike in week 2 and 3 performance was achieved because of the increased ad spend and broadening the target audience

# Other Insights, action points and learnings from the campaign

# **Insights and Action Points**

- Run ad on schedule based on the activity of the users which is between 1pm to 12mn
- 99% of the audience who viewed the ad uses their mobile phone thus the following should be kept in mind:
  - Create video that is mobile-optimized, (portrait format; **4:5 ratio**) with enough blank space to put all the information about the campaign such as texts, subtitles or graphics
- The recent campaign have only 3-second average playtime and 610 times the video was played at 25% of its length, that is the first 22.25 seconds of the video
  - Land the main message in the first 3 seconds
- The age range with most clicked is between 35-54 which contributed 45% followed by ages 25-34 which contributed 19%
  - We can opt to exclude in the target audience those ages between 55-64 as they barely contributed 5%

# Organic Post on M365 Revival Account and Personal Account

### **Organic Post – Stats Summary**

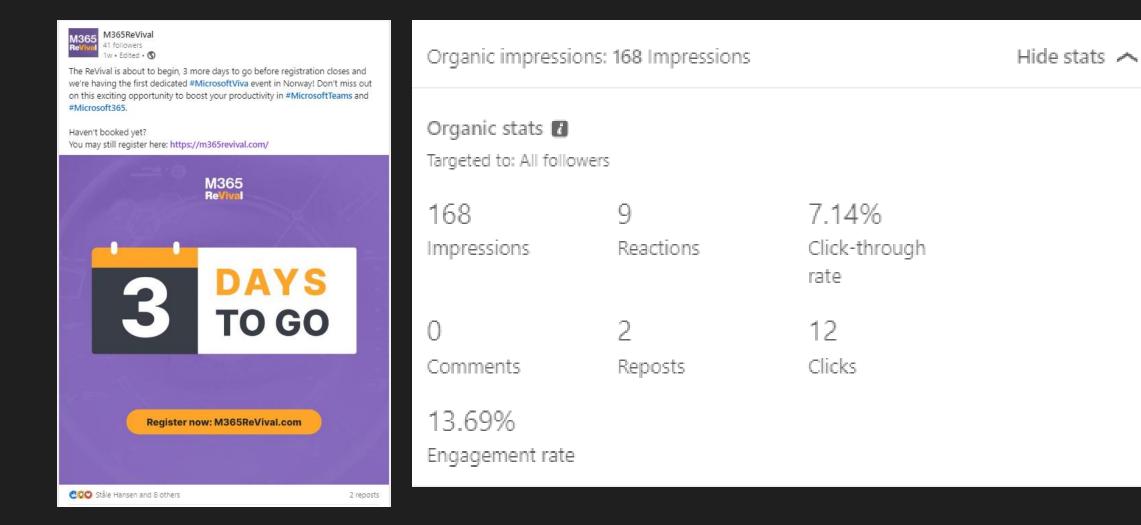
Date	Post	Channel	Clicks	Interactions (Reactions,comments, Repost)	Engagement Rate
Jan 23	*Stale's Video Invitation 1	LinkedIn	9	37	17.62%
Jan 26	*Invite HR	LinkedIn	22	18	1.68%
Jan 30	*Invite IT	LinkedIn	2	6	8.7%
Jan 31	Stale Hansen	LinkedIn	2	19	15.22%
Feb 1	Marten Hellebero	LinkedIn	6	11	19.15%
Feb 2	*Keynote Video	LinkedIn	3	8	14.1%
Feb 3	Lesley Crook	LinkedIn	3	8	14.47%
Feb 6	Merethe Stave	LinkedIn	6	8	11.2%
Feb 7	Nikki Chapple	LinkedIn	3	17	14.39%
Feb 8	Alexander Holmeset	LinkedIn	2	11	18.31%
Feb 9	David-Konrad	LinkedIn	-	10	14.49%
Feb 13	3 Countdown Post	LinkedIn	12	11	14.37%
Feb 14	2 Countdown Post	LinkedIn	2	9	32.35%
Feb 15	1 Countdown Post	LinkedIn	-	4	7.84%
	Total		72	177	16.56%

## **Organic Post & Re-posts – Stats Summary**

Account	Posts	Impressions	Interactions (Reactions,comments, Repost)	Video Views
Merethe	3rd countdown post	432	5	*
Merethe	Speaker list re-post	112	4	*
Merethe	Announcment 1 re-post	158	2	*
Merethe	Announcement 2 re-post	163	2	*
Merethe	Other re-posts	602	6	*
	Total	1,467	19	
Stale	IT Track	2,369	36	894
Stale	Video Invitation 1	1,927	52	691
Stale	Video Invitation 2	1,928	52	691
Stale	Announcement 1 (static)	5,296	103	
	Total	11,520	243	2,276
Total		12,987	262	2,276

While the re-posts from accounts with higher audience based were helpful in gaining event awareness, it is advisable to continue posting on Microsoft Revival page specially when there's an intent to run similar campaign related to M365. Recommendations includes: repurposing the posts from Cloudway's employees with days interval to increase a recall lift of the event or campaign.

#### **3 Days to Go Post**



#### 2 Days to Go Post

M365ReVival 41 followers 6d + Edited • • 2 days to go before registration closes on our M365 ReVival event! Join us for a day of learning, networking, and discovering new ways to elevate your business	Organic impressi	ons: 46 Impressions		Hide stats 🖍
with the power of Microsoft Viva. You know that there is a smarter way to work. You just need to learn how! So, join				
us and register now!	Organic stats 🛽			
Click here: https://m365revival.com/	Targeted to: All follo	owers		
M365				
M365 ReVival	46	5	4.35%	
	Impressions	Reactions	Click-through	
	mpressions		rate	
DAYS			Tate	
2 TO GO	0	Л	2	
	0	4	<u></u>	
	Comments	Reposts	Clicks	
Register now: M365ReVival.com	23.91%			
	Engagement rate	2		
Ståle Hansen and 4 others 4 reposts				

#### 1 Day to Go Post

M365ReVival 41 followers 5d • • • • • • • • • • • • • • • • • • •	Organic impressio	ons: 68 Impressions		Hide stats 🖍
and #Microsoft365. Registration will be closing soon, hurry and register now! Click here: https://m365revival.com/	Organic stats 👔 Targeted to: All follow	wers		
M365 ReVival	68 Impressions	3 Reactions	1.47% Click-through	
1 DAY TO GO	0	1	rate 1	
Register now: M365ReVival.com	Comments 7.35% Engagement rate	Repost	Click	
Ståle Hansen and 2 others 1 repost				

## Get to know the Speaker post - David



Discover the smart way of using #MicrosoftTeams and #Microsoft365 from the M365 Experts!

Among the experts is David Konrad Abramowski Aurtande. He works as a Lead Employee Engagement & Hybrid Work at Orkla Group

David-Konrad and Orkla's Digital Workplace Team help their 21,500 users embrace Microsoft 365 productivity solutions in ways that make their work more accessible, more inclusive, and more effective.

On M365 ReVival, he will be talking about "Fireside chat on how Orkla uses Viva."

Join M365 ReVival to hear from David-Konrad and get ready to embrace Microsoft 365 productivity solutions. Event will be on February 16, 2023, at #MicrosoftNorway offices.

Hurry and register here: https://m365revival.com/

Join David-Konrad Aurtande, VP of Orkla's Digital Innovation team, for a captivating fireside chat on how they are **leveraging Viva** to transform the way their **teams collaborate** and **drive** business outcomes.

David-Konrad Aurtande Lead Employee Engagement & Hybrid Work at Orkla

CCO Stale Hansen and 7 others

2 renoste

M365

Organic impressions: 73 Impressions

#### Organic stats 👔

Targeted to: All followers

73 Impressions	8 Reactions	0% Click-through rate
0 Comments	2 Reposts	0 Clicks
13.7%		

#### Engagement rate

## Get to know the Speaker post - Alexander

M365ReVival A1 followers tw - 👁			
Discover the smart way of using #MicrosoftTeams and #Microsoft365 from the M365 Experts!	Organic stats 👔		
Alexander Holmeset is a Senior Cloud Consultant at CloudWay and an MVP on Office Apps and Services.	Targeted to: All follo	Wart	
He is experienced with international spread videoconference systems, IP Telephony, end-user training/support, and advanced troubleshooting. He focuses on teams, Skype for Business, Office 365, Graph API, and automation with PowerShell.	nangretear tot i tin romo		
On the event, Alexander will talk about "How to implement Viva Learning."	74	6	2.7%
Join M365 ReVival to hear from Alexander. Event will be on February 16, 2023, at #MicrosoftNorway offices.	Impressions	Reactions	Click-through
Hurry and register here: https://m365revival.com/	Impressions	Nedeuloris	-
M365 Relivel			rate
Unlock the potential of			
Viva Learning with	0	5	2
Alexander Holmeset and	0	2	<u>i</u>
explore new ways to	Comments	Reposts	Clicks
integrate learning			
and building skills	47 570/		
into your day.	17.57%		
Alexander Holmeset Senior Cloud Consultant at CloudWay	Engagement rate		

Cre Ståle Hansen and 5 others

5 reposts

## Get to know the Speaker post - Nikki

M365 Revival 41 followers 1w - Edited - C Discover the smart way of using #MicrosoftTeams and #Microsoft365 from the M365 Experts!	Organic impression	ns: 143 Impressions		Hide stats 🦟
Let's meet one of the speakers at M365 ReVival, Nikki Chapple. Nikki is a Principal Cloud Architect at CloudWay in Microsoft 365 governance and compliance. She is an Office Apps and Services MVP, a public speaker, and has presented at conferences such as South Coast Summit, Teams Day Online, and M365 Chicago, as well as user groups. On February 16, she'll talk about: How to implement Viva Topics Viva Governance and privacy	Organic stats 👩 Targeted to: All follow	ers		
Join M365 ReVival and learn from Nikki on Viva Topics, Governance, and Privacy. Event will be on February 16, 2023, at <b>#MicrosoftNorway</b> offices.	143	14	2.1%	
Huny and register here: https://m365revival.com/ M365 ReVivel Join Nikki Chapple for an insightful discussion on	Impressions	Reactions	Click-through rate	
navigating today's complex world of <b>Viva Governance</b> and <b>Privacy</b> .	0	3	3	
And get ready to master Viva Topics implementation.	Comments 13.99% Engagement rate	Reposts	Clicks	
Nikki Chapple Principal Cloud Architect at CloudWay				

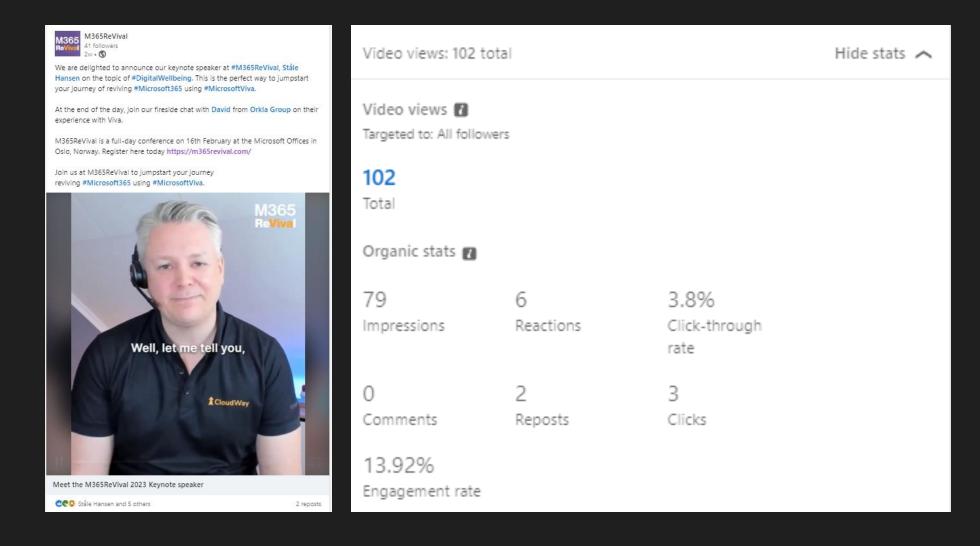
### Get to know the Speaker post - Merethe

M365ReVival At followers 2w - Edited • Discover the smart way of using #MicrosoftTeams and #Microsoft365 from the M365 Experts! Meet the Chief Customer Officer and Senior Cloud Architect at CloudWay.	Organic impression:	s: 24 Impressions		Hide stats 🔨
Merethe Stave. Merethe Is an Office Apps and Services MVP, was recognized as one of Norway's 50 leading women in Tech 2020, and is a board member of the Norwegian Microsoft 365 Community. She's passionate in helping users see the possibilities in the Microsoft 365 productivity suite. As an international public speaker, she has experience from Modern Workplace Conference Paris, SPS London, and of course, SPS Osio. On M365 ReVival, she'll dive into: Internal knowledge sharing in 2023 and onwards How to Imperent Viva Connections	Organic stats 👔 Targeted to: All followe	rs		
Join M365 ReVival and learn from the expert, Merethe. Event will be on February 16, 2023, at #MicrosoftNorway offices.	24	0	0%	
Huny and register here: https://m365revival.com/ M365 Revived Learn how Viva Connections can work for you with Merethe Stave! Discover ways to enhance your	Impressions	Reactions	Click-through rate	
internal knowledge sharing in 2023 and onwards, communication, and	0	0	0	
networking capabilities, leading to greater long- term success.	Comments	Reposts	Clicks	
Merethe Stave CCO and Senior Cloud Architect at CloudWay	0% Engagement rate			

## Get to know the Speaker post - Lesley

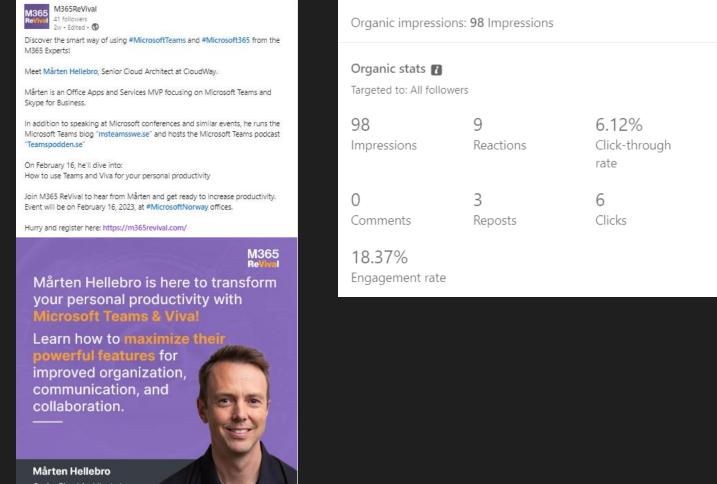
M365ReVival 41 followers 2w - Edited • Discover the smart way of using #MicrosoftTeams and #Microsoft365 from the M365 Experts!	Organic impressions	: 80 Impressions		Hide stats 🖍
Oceasing Crook is a Cloud Consultant at CloudWay and an M365 Apps and Services MVP since 2017.				
She was also a speaker at international conferences such as Microsoft Ignite, Microsoft Future Decoded, Commsverse, and South Coast Summit.	Organic stats 👔			
On February 16, she'll speak about "Engaging employees in 2023 and onwards."				
Join M365 ReVival to hear from Lesley and get ready for some engagement. Event will be on February 16, 2023, at #MicrosoftNorway offices.	Targeted to: All follower	'S		
Hurry and register here: https://m365revival.com/		-		
M365 ReVivel	80	5	3.75%	
Lesley Crook is here to help you engage your employees in 2023 with <b>meaningful</b> and	Impressions	Reactions	Click-through rate	
impactful initiatives that will shape the future of your business.	0 Comments	3 Reposts	3 Clicks	
Lesley Crook Cloud Consultant at CloudWay	13.75% Engagement rate			

#### Announcement video



#### Get to know the Speaker post - Mårten

Hide stats 🔨

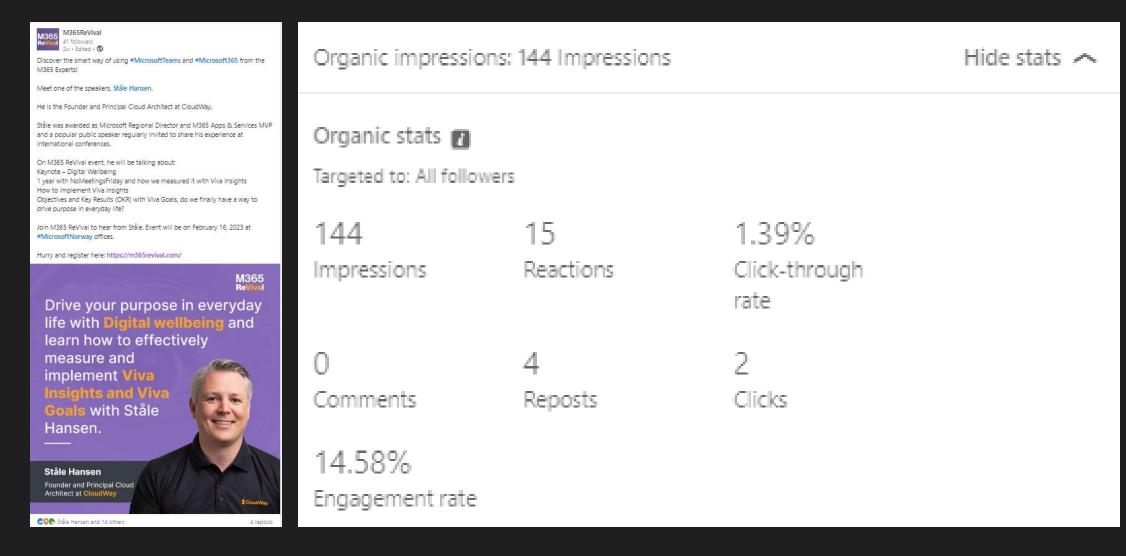


3 reposts

Senior Cloud Architect at CloudWay

Co Nik Yabo and 8 others

### Get to know the Speaker post - Ståle



# **Inviting IT**

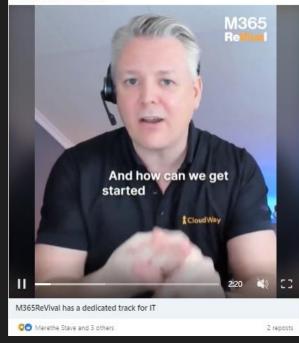


Common questions for getting started with #MicrosoftViva:

How to you manage privacy
 How do you govern Viva
 What can we get started with out of the box

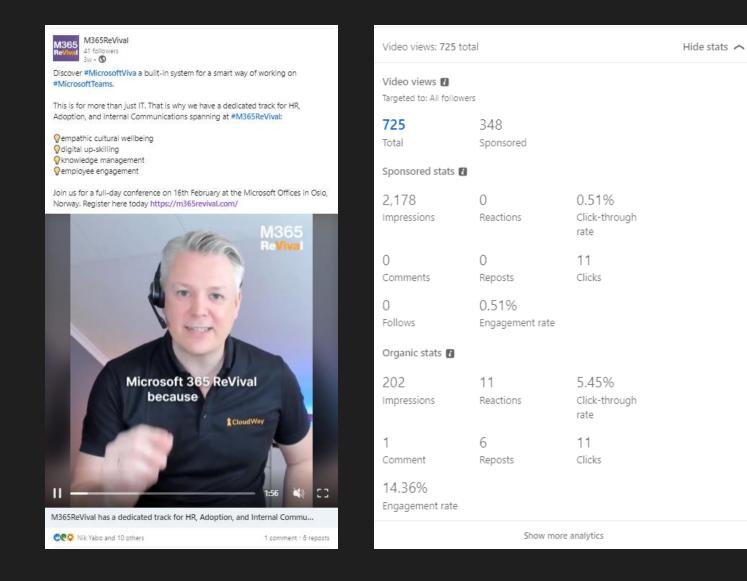
Join us at M365ReVival, with a dedicated track for ITPros where we answer all these questions and more!

Learn from MVPs and #VivaExplorers at this full-day conference on 16th February at the Microsoft Offices in Oslo, Norway. Register here today https://m365revival.com/



Video views: 144 tota	3		Hide stats 🥆
Video views 👔 Targeted to: All followers	5		
<b>144</b> Total			
Organic stats 👔			
95 Impressions	4 Reactions	2.11% Click-through rate	
0 Comments	2 Reposts	2 Clicks	
8.42% Engagement rate			

#### **Inviting HR**



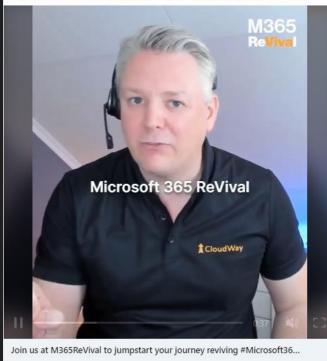
#### About M365Revival video



The focus for M365ReVival is all about how #MicrosoftViva drives best practice use and adoption of what you already got, #MicrosoftTeams and #Microsoft365. We need to talk about this!

Join us for a full-day conference on 16th February at the Microsoft Offices in Oslo, Norway. Register here today https://m365revival.com/





COO Nik Yabo and 23 others

2 comments - 11 reposts

Video views: 986 tota	al		Hide stats 🥕
Video views 👔 Targeted to: All followers	;		
986 Total			
Organic stats 👔			
273 Impressions	24 Reactions	3.3% Click-through rate	
2 Comments	11 Reposts	9 Clicks	
16.85% Engagement rate			

#### **Announcement post**



Are you ready to take your #MicrosoftTeams and #Microsoft365 usage to the next level? Learn how #MicrosoftViva helps drive best practice adoption! #M365ReVival is a 1 day conference at #MicrosoftNorway offices, February 16th, with two tracks:

 For HR, adoption and internal communications to understand why we need to rethink the way we work, and how Viva helps you in the process.
 For ITPros to understand GDPR, best practice governance and how to implement all the Viva features.

10 EARLY BIRD tickets at NOK 50,- available! We are proud to say with Microsoft hosting it, we managed to keep the ticket price low at 399,- NOK.

Our speakers are international conference speakers, MVPs and **#VivaExplorers.** Check out the agenda and register as soon as possible, seats are limited.

https://m365revival.com/



Organic impression	Hide stats 🦒		
Organic stats 👔 Targeted to: All followe	rs		
79 Impressions	3 Reactions	5.06% Click-through rate	
0 Comments	1 Repost	4 Clicks	
10.13% Engagement rate			

Merethe Stave posted this • 3w Husker du SharePoint Saturday-konferansene? Vi i CloudWay kjører avgårde en tilsvarende event nå på torsdag, da med fokus på revitalisering av samhandlings-, kommunikasjons- og innholshow more	▲ 432 Impressions	Merethe Stave posted this • 3w Husker du SharePoint Saturday-konferansene? Vi i CloudWay kjører avgårde en tilsvarende event nå på torsdag, da med fokus på revitalisering av samhandlings-, kommunikasjons- og innholshow more	<b>▲ 5</b> Engagements
Merethe Stave reposted this • 1mo M365 ReVival   CloudWay cloudway.com • 1 min read	▲ <b>112</b> Impressions	Merethe Stave reposted this • 1mo M365 ReVival   CloudWay cloudway.com • 1 min read	▲ <b>4</b> Engagements
Merethe Stave posted this • 3w ↔ Heya venner, nå er vi der snart, og billettene fyker ut! Vi har satt billettpris til 399,- (dekker i hovedsak kostnader) og her får du masse god inspirasjon og er …show more M365Revival 2023   February 16th   Oslo, Norway m365revival.com • 1 min read €€€2	<ul> <li>158</li> <li>Impressions</li> </ul>	Merethe Stave posted this • 3w • Heya venner, nå er vi der snart, og billettene fyker ut! Vi har satt billettpris til 399,- (dekker i hovedsak kostnader) og her får du masse god inspirasjon og ershow more M365Revival 2023   February 16th   Oslo, Norway m365revival.com • 1 min read et 1	<b>▲ 2</b> Engagements
Merethe Stave reposted this • 1mo Heya godtfolk! Er du nysgjerrig på hvordan øke trivsel på jobb, hvordan få bedre flyt og bedre samhandlingskultur, gjennom å benytte teknologi du allerede Ishow more M365Revival 2023   February 16th   Oslo, Norway m365revival.com • 1 min read 1 comment	▲ 163 Impressions	Merethe Stave reposted this • 1mo Heya godtfolk! Er du nysgjerrig på hvordan øke trivsel på jobb, hvordan få bedre flyt og bedre samhandlingskultur, gjennom å benytte teknologi du allerede Ishow more M365Revival 2023   February 16th   Oslo, Norway m365revival.com • 1 min read	▲ 2 Engagements

#### Merethe Stave reposted this • 2mo

Exciting times! Let's kick off the new year with great communication, learning and engagement! Have you heard about Microsoft Viva, or started to implem ....show more

M365 ReVival | CloudWay cloudway.com • 1 min read

178 Impressions Merethe Stave reposted this • 2mo

Exciting times! Let's kick off the new year with great communication, learning and engagement! Have you heard about Microsoft Viva, or started to implem ....show more



M365 ReVival | CloudWay

cloudway.com • 1 min read

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**▲** 2 Engagements

Q 🕐 2

M365ReVival @M365ReVival	Impressions	1,744
The focus for <b>#M365ReVival</b> is all about how <b>#MicrosoftViva</b> drives best practice use and adoption of what you already got,	Media views	335
#MicrosoftTeams and #Microsoft365. We need to talk about this!	Total engagements	60
Join us for a full-day conference on 16th February in Oslo.	Media engagements	21
https://m365revival.com/ pic.twitter.com/0rmnUrbVHT	Detail expands	17
	Link clicks	8
	Profile clicks	5
	Retweets	4
	Likes	4
	Hashtag clicks	1

Keynote - triana Weilheing IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII	Meet the M365ReVival 2023 Keynote speaker We are delighted to announce our keynote speaker at #M365ReVival, Ståle Hansen on the topic of #DigitalWellbeing. This is the perfect way to jumpsta	Public	None	Feb 2, 2023 Published	5	0	
The how for IT	M365ReVival 2023 Learn about our ITPro track Common questions for getting started with #MicrosoftViva: 🏶 how to you manage privacy 🏶 how do you govern Viva 🏶 What can we get started with	Public	None	<b>Jan 30, 2023</b> Published	35	0	
The why for dr.	M365ReVival 2023 Learn about our HR track Discover #MicrosoftViva a built-in system for a smart way of working on #MicrosoftTeams. This is for more than just IT. That is why we have a	Public	None	<b>Jan 26, 2023</b> Published	43	1	
M365 Refined	M365ReVival 2023 Trailer The focus for M365ReVival is all about how #MicrosoftViva drives best practice use and adoption of what you already got, #MicrosoftTeams and	Public	None	<b>Jan 26, 2023</b> Published	37	0	100.0% 2 likes
<b>e</b>	Join us at M365ReVival to jumpstart your journey reviving #Microsoft3 The focus for M365ReVival is all about how #MicrosoftViva drives best practice use and adoption of what you already got, #MicrosoftTeams and	Public	None	<b>Jan 24, 2023</b> Published	38	0	<b>100.0%</b> 1 like

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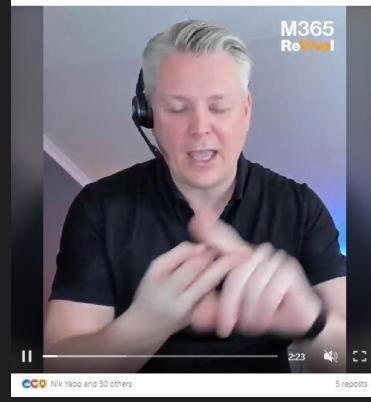
Ståle Hansen • 1st Digital Wellbeing Coach | CEO at CloudWay | Public Speaker | Microsoft RD & Te... 1mo • ©

Recorded a video on common questions we get asked for getting started with #MicrosoftViva:

How to you manage privacy 🛞 How do you govern Viva Here with the started with out of the box

Join me at #M365ReVival, with a dedicated track for ITPros where we answer all these questions and more!

Looking forward to host this full-day conference on 16th February at the Microsoft Offices in Oslo, Norway. Hope to see you there! https://m365revival.com/



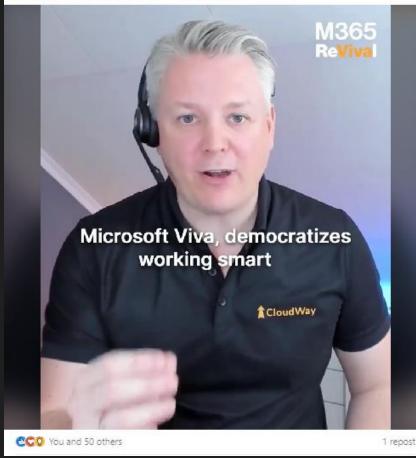
Discovery 🛛			
2,369 Impressions			
Engagements 🛛			
Reactions			31 →
Comments			0 →
Reposts			5 →
Video performance 937 <sub>Views</sub>	9 894 Viewers	<b>283.9</b> Minutes viewed	
Top video viewer den Job titles ▼ Salesperson · 12.3%	nographics Ø		
Technology Manager · 10.3%			
Technology Manager · 10.3%	<b>Iltant</b> · 6.5%		



Ståle Hansen • 1st Digital Wellbeing Coach | CEO at CloudWay | Public Speaker | Microsoft RD & Te... 1mo • 🕥

I believe that #MicrosoftViva is how you drive better usage of #Microsoft365 and #MicrosoftTeams Veneed to talk about this!

That is why we are hosting a full day conference at the **#MicrosoftNorway** offices in Oslo, February 16th. Everyone in Scandinaviland are welcome All sessions are in English, and you can register here: M365ReVival



	Discovery 🛛			
d	<b>1,927</b> Impressions			
s in in	Engagements 🛛			
_	Reactions			51 →
	Comments			$\mathbf{o} \ \rightarrow$
	Reposts			1 →
	Video performance $\Theta$			
	<b>722</b> Views	<b>691</b> Viewers	<b>212.3</b> Minutes viewed	
	Top video viewer dem	ographics O		
	Job titles 🔻			
	Salesperson · 12.9%			
	Technology Manager · 9%			
	Information Technology Consult	tant · 7.4%		
	Consultant · 5.2%			
epost	Executive Director · 4.8%			



Ståle Hansen + 1st ···· Digital Wellbeing Coach | CEO at CloudWay | Public Speaker | Microsoft RD & Te... 2mo + Edited + ♥

I am proud to announce the first dedicated **#MicrosoftViva** event in Norway! If you are in HR, adoption, internal communications or an ITPro. If you are using **#MicrosoftTeams** and **#Microsoft365**, but are thinking: "there must be a smarter way to work?" Then this the is event you MUST attend in 2023.

M365ReVival is a 1 day conference at #MicrosoftNorway offices, February 16th, with two tracks:

Por HR, adoption and internal communications to understand why we need to rethink the way we work, and how Viva helps you in the process.
 For ITPros to understand GDPR, best practice governance and how to implement all the Viva features.

10 EARLY BIRD tickets at NOK 50, - available! We are proud to say with Microsoft hosting it, we managed to keep the ticket price low at 399, - NOK.

Our speakers are international conference speakers, MVPs and **#VivaExplorers**. Check out the agenda and register as soon as possible, seats are limited.

#### M365 ReVival 2023

The focus for M365ReVival is to help you understand how Microsoft Viva drives best practice use and adoption of what you already got, Microsoft Teams and Microsoft 365. There is a difference between having access to the technology and using it in a smart way.

16 February 2023 0

M365Revival 2023 | February 16th | Oslo, Norway

m365revival.com • 1 min read

CCC Alexander Holmeset and 75 others

12 comments + 15 reposts

#### Discovery 🛛

#### 5,296 Impressions

.

#### Engagements @

Reactions	76 →
Comments	12 →
Reposts	15 →

#### Top demographics of people reached **@**





Ståle Hansen • 1st

Digital Wellbeing Coach | CEO at CloudWay | Public Speaker | Microsoft RD & Te... 1mo • 🔇

...

I am delivering a keynote! The topic is on **#DigitalWellbeing**. The conference is **#M365ReVival**. Goal is to help you understand how smart work in **#Microsoft365** is amplified by **#MicrosoftViva**.

At the end of the day, I have chat with David from Orkla Group about how they are using Viva today.

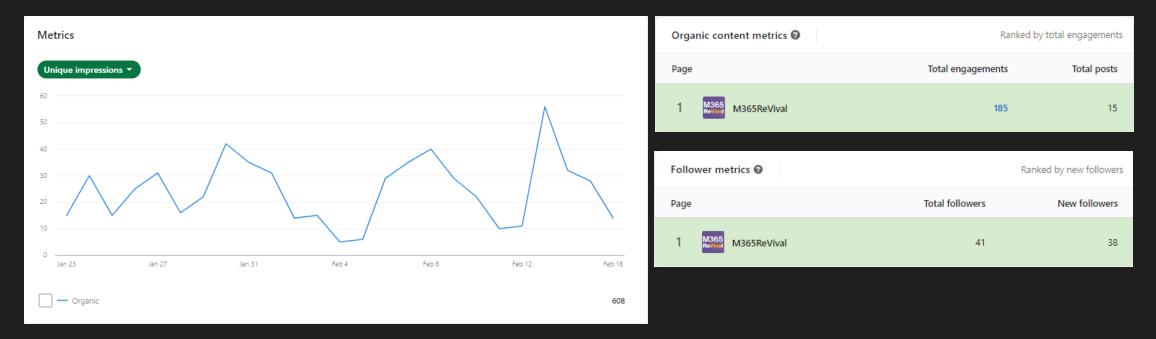
Seats are limited, make sure you get your ticket today! https://m365revival.com/



Discovery 🛛							
1,928 Impressions							
Engagements <b>O</b>							
Reactions			51 →				
Comments			0 →				
Reposts			1 →				
Video performance 0							
<b>722</b> Views	<b>691</b> Viewers	<b>212.3</b> Minutes viewed					
Top video viewer demogra	Top video viewer demographics <b>@</b>						
Salesperson · 12.9%			_				
Technology Manager · 9%							
Information Technology Consultant - 7.4%							
Consultant · 5.2%							
Executive Director · 4.8%							

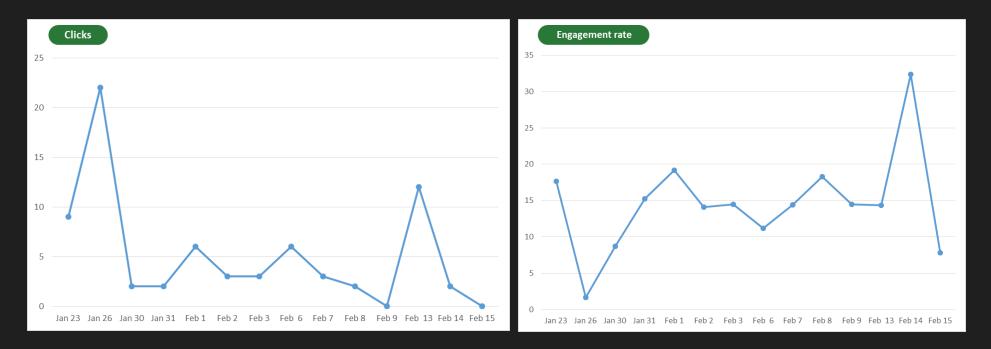
# M365 Revival organic Post Result

## M365 Revival Organic Post



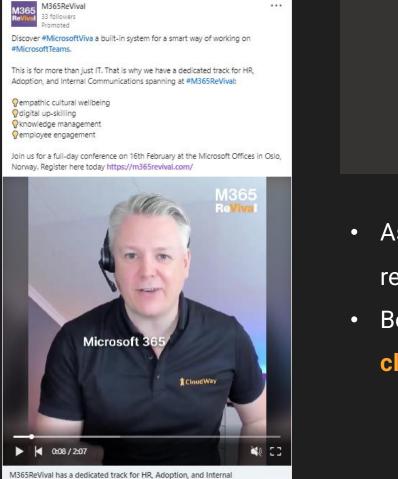
- Unique impressions of organic posts since January 23 have reached with an average of 111 daily.
- The drop in unique impressions was during the weekends.
- The organic post with highest impression was Stale's Video invitation post followed by the countdown post 3 days before the event.
- M365 page started with 3 followers and gathered 38 new followers. Out of 41 followers, 37 followers are not CloudWay's employee.
- Total engagements reached 185 with an average engagement rate of 13.28%

## **Total Engagement and clicks for organic post**



- Clicks of organic posts have reached 57 and 16.45% for engagement rate.
- The drop in clicks and engagement rate was during the weekends.
- The organic post with highest clicks was the HR Video invitation post while the highest engagement rate was the 2 days countdown post.
- Total clicks reached 72 while the total engagement rate reached 14.56%.

## M365 Revival Boosted Post



Communications

Reach **1,419** 

Clicks 11

- As part of the optimization and maximize the potential reach, the introduction video was boosted from Feb 4-9.
- Boosted post reached 1,419 more audience with 11 clicks.

# **Organic Post – Twitter (opportunities)**

Date	Post	Channel	Impression	Interactions (Reactions,comments, Re post)	Engagement Rate
Jan 10	M365 Announcement Poster	Twitter	2581	18	0.70%
Jan 23	Stale Invitation Video #1	Twitter	1757	8	0.45%
Jan 26	Stale Invitation Video #2	Twitter	912	7	0.77%
Jan 30	Common Questions	Twitter	898	8	0.89%
Feb 7	Keynote Video	Twitter	661	5	0.76%
Feb 8	Slideshow	Twitter	1,467	15	1.02%

M365ReVival @M365ReVival         Are you ready to take your #MicrosoftTeams and #Microsoft365 usage to the next level? Learn how #MicrosoftViva helps drive best practice adoption!         #M365ReVival is a 1 day conference at #MicrosoftNorway offices February 16th, with tracks for HR and ITPros https://m365revival.com/ pic.twitter.com/tZjirdpyYe	Impressions       2,         Total engagements       2         Detail expands       2         Link clicks       4         Media engagements       4         Retweets       4         Likes       4         Profile clicks       4         Hashtag clicks       4	554 70 23 12 10 9 9 9 6 1	M365ReVival @M365ReVival         "A terrific event with really good and inspirational speakers!"         "was able to jump between the different tracks to catch what I'm most interested in as ITPro and adoption specialist"         Thank you to everyone who attended!         #M365ReVival will return in 2024         https://m365revival.com/         pic.twitter.com/JZIX47MDKN	Impressions       85         Total engagements       2         Detail expands       2         Likes       Retweets         Link clicks       Profile clicks         Media engagements       1
M365ReVival @M365ReVival We are delighted to announce our keynote speaker at #M365ReVival, @StaleHansen on the topic of #DigitalWellbeing. At the end of the day, join our fireside chat with @OrklaGroup on their experience with #MicrosoftViva. Join us Feb 16th. Register today https://m365revival.com/ pic.twitter.com/snMWxVPCOy	Impressions Media views Total engagements Detail expands Media engagements Likes Retweets Hashtag clicks Profile clicks	91 k	M365ReVival @M365ReVival Meet our speakers for #M365ReVival. Learn what you need to know about #MicrosoftViva. If you are near Oslo in Norway, and consider signing up, you should do it today, seats are limited	Impressions       1,470         Media views       213         Total engagements       33         Detail expands       1         Retweets       1         Likes       2         Profile clicks       4         Media engagements       1         Link clicks       4         Replies       4
M365ReVival @M365ReVival Common questions for #MicrosoftViva: to how to you manage privacy how do you govern Viva What can we get started with out of the box Join us at #M365ReVival, with a dedicated track for ITPros. Register here today https://m365revival.com/ https://youtu.be/xrQawNwS-I8	Impressions Media views Total engagements Detail expands Likes Media engagements Retweets Link clicks Profile clicks	4 32 18 6	M365ReVival @M365ReVival IT is just a facilitator for #MicrosoftViva. That is why we have a dedicated track for HR, Adoption, and Internal Comms on empathic cultural wellbeing digital up-skilling knowledge management employee engagement Join us in Oslo 16th February. https://M365ReVival.com pic.twitter.com/bnEuyhAJNR	Impressions       90         Media views       17         Total engagements       2         Detail expands       2         Media engagements       2         Likes       2         Retweets       2         Link clicks       4         Hashtag clicks       4         Profile clicks       4

# **Email Newsletter Stats**

## **Total Email Sent Out**

Email Type	Contacts in Journey	<b>Delivered Emails</b>	<b>Opened Emails</b>	Unique Opens
Email Invitation	609	606	439	191
Invitation Reminder Email	60	60	151	50
Email Survey	53	53	118	35

## **Detailed Email Invitation Results**



M365

Re

There is a difference between having access to technology and using it smartly. The focus for M365 ReVival is to help you understand how Microsoft Viva drives best practice use and adoption of what you already have, alongside Microsoft Teams and Microsoft 365.

#### What to Expect

Microsoft Viva takes Microsoft Teams and the employee experience to the next level, and we need to talk about this. We start the day with a keynote for everyone and then split into two tracks, one for HR and adoption, and one for ITPros. We will end the day with a fireside chat with Orkla and how they use Viva.

Register here today as seats are limited <u>M365Revival 2023 | February 16th |</u> <u>Oslo. Norway</u>, and invite your HR and communications colleagues!

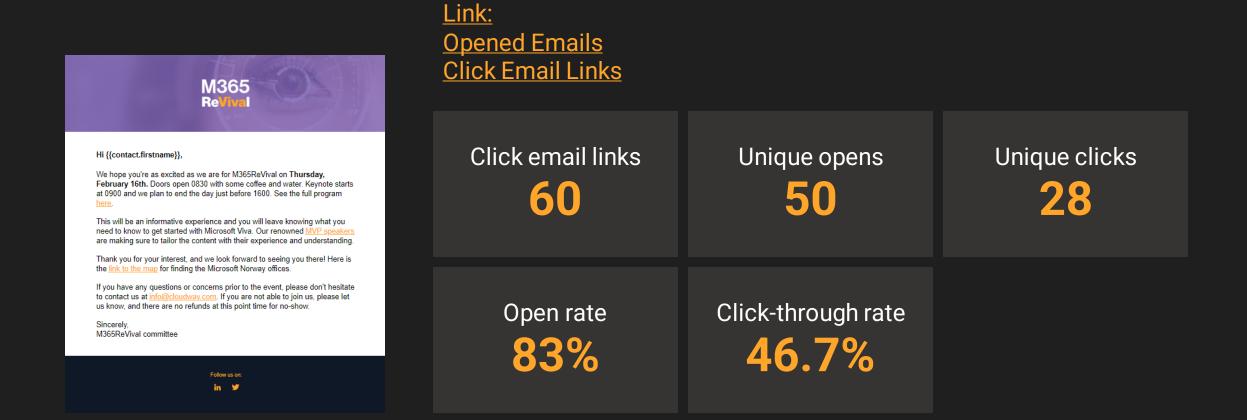


Link: <u>Opened Emails</u> <u>Click Email Links</u>

Reach	Reach	Reach
32	191	21
Open rate <b>32%</b>	Click-through rate <b>3.5%</b>	

Note: All data came from Dynamics 365 Marketing; need Eventbrite access to get conversion rate.

## **Detailed Reminder Email Results**



## **Detailed Email Survey Results**

M365 Revine	<u>Link:</u> <u>Opened Emails</u> <u>Click Email Links</u>		
Hi {{contact.firstname}}, Thank you so much for being part of the M365 ReVival Event! Catch talks from our speakers and latest events <u>here</u> . Want to learn more and run a workshop, PoC or book Ståle for <u>Digital</u> <u>Wellbeing coaching</u> to jumpstart your Teams and M365 best practice use and adoption? Contact us and see all our current workshops <u>here</u> . You will find PDFs of the presentations <u>here</u> .	Unique Opens 35	Unique Clicks 29	Conversions (took the survey) <b>19</b>
Lastly, we are curious to know; What did you think of the event? All feedbacks are welcome, and we hope to see you next time we run M365ReVival!	Open rate 66%	Click-through rate <b>54.7%</b>	Click-through rate <b>35.8%</b>
Follow us on:			

in 🎔

# Email Survey Results

Email Type	Click	Comments
Exceptional	6	4
🙂 Good	13	6
⊕ Ok	0	0
😕 Bad	0	0
Check all responses here: Survey Email - Responses [As of February 20,2023]		

# Exceptional

### Thank you for joining the event!

1. Great, so glad you had a great time with us! Don't forget to hit submit!

You may also leave a comment to help us know where we can improve, but it's optional.

Enter your answer

+ Add new

Name	Comment
Anonymous	Bra key notes Relevante tema Passe lengde på hver presentasjon
Anonymous	Thank you for a great event; useful, fun and inspirational = kinderegg! 🛞
Anonymous	A terrific event with really good and inspirational speakers! I really learned a lot from the one about implementing Viva Learning, I especially loved the technical "show how"-part of it. In all - a fantastic event, as Mårten would have put it! ;)
Anonymous	One improvement suggestion: Slightly better time management on talks, missed out on a bit of information from a few presenters - apparently.

	Name	Comment
Good	Anonymous	It would be good to have some time for questions. Most presentations had far too much content, so the last 10 slides was shown in one minute :-)
Thank you for joining the event! 1. Great, hope you had a good time with us! Don't forget to hit submit! You can Share your thoughts if there's something we could do better and leave a comment but it's optional.	Anonymous	Really good content, and for me as a curious IT professional it was nice to be able to jump between the different tracks to catch what I'm most interested in. I know there's a lot to go through for each session, but many of them felt a bit rushed and I'd love maybe 3-5 minutes at the end for questions and reflections regarding that specific topic. You kind of cover this with the end Q&A, but for a day with that much content, at least for me, the questions and thoughts I have gets replaced with new ones just half an hour later. Other than that, really good and inspirational day, which I'm hoping to attend more of in the future! (PS. gluten-free options at breakfast and lunch without having to ask for it would be awesome! Maybe a question for dietary stuff when you book your ticket would be good.)
Enter your answer	Anonymous	Would love to have seen more examples of the products in use. Think that would draw more attention from HR. The intro story was nice - some more of those perhaps
+ Add new	Anonymous	It was a great day. We did learn something new and it was an inspiration for our further work.
	Anonymous	Fikk notert ned flere gode tips :-)
	Anonymous	Some of the presentations had to skip many of the slides because they run out of time. That's too bad because it would like to have known more about the topics. Hopefully you can either increase the time of future sessions or make sure that you have enough time to go through all slides :) Thanks for a great event!

# M365 Revival Feedbacks



Jannicke Jensen • 2nd Senior Microsoft 365 Advisor and Solution Consultant 2d • Edited • 🔇

Thank you Merethe Stave, Ståle Hansen and the rest of the team from CloudWay for a fun and inspiring day yesterday where the focus was to "revive" (which is a good Norwegian word ) Microsoft 365 with Viva! Microsoft and us Viva enthusiasts have a way to go when it comes to getting HR, communications and management to understand that Viva is THEIR tool - here is a golden opportunity to create increased well-being among employees, it must be interesting, or ? #m365revival #vivaconnections #vivatopics #vivainsight #useradoption #digitalwellbeing #changemanagement



2 comments • 1 repost



Kevin McDonnell • 3rd+

Group Manager - Modern Workplace at Avanade, Microsoft MVP (... + Follow

Good luck to @TeamCloudWay today with their #M365Revival event - so many great #VivaExplorers ready to share the best of #MicrosoftViva

### M365 ReVival 2023

The focus for M365ReVival is to help you understand how Microsoft Viva drives best practice use and adoption of what you already got, Microsoft Teams and Microsoft 365. There is a difference between having access to the technology and using it in a smart way.

16 February 2023

09:00 - 16:00 PM

M365Revival 2023 | February 16th | Oslo, Norway



Gry Berg Andersen • 2nd Tidstyvbekjemper Enable AS 3d • 🔇

Masse takk til Merethe Stave, Ståle Hansen og co for et godt opplegg hos #MicrosoftNorge i dag 🌑 🏂

### M365 ReVival

### M365 ReVival 2023

The focus for M365ReVival is to help you understand how Microsoft Viva drives best practice use and adoption of what you already got, Microsoft Teams and Microsoft 365. There is a difference between having access to the technology and using it in a smart way.



Enable AS - I dag har to Tidstyvbekjempere fra Enable vært...

m.facebook.com • 1 min read

CC Ståle Hansen and 13 others

+ Follow



Ola Bergem • 3rd+

Solutions advisor - Microsoft 365 | Helping customers on their digit... + Follow 3d • 🕲

Inspirational talk from our great customer, Orkla ASA, and partner, CloudWay, about #microsoftviva. Thank you for sharing David and Ståle!

David Konrad Abramowski Aurtande • 3rd + Lead Employee Engagement & Hybrid Work - Digital Workplace,... + Follow 3d • 🕥

Sharing is Caring and yesterday I had the pleasure to share our experiences of implementing Viva Engage and Viva Connections at CloudWay's #reVival gathering. ....see more

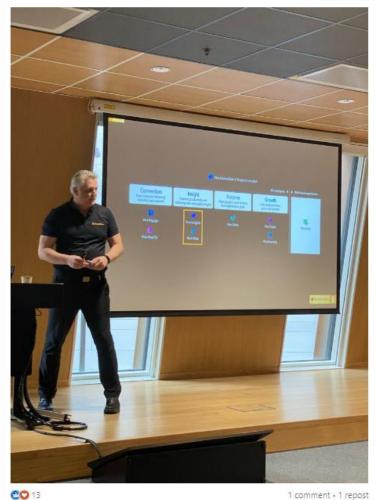




Public speaker, Microsoft 365 Expert, help businesses grow trough ... + Follow 4d • S

Ståle education us in how to implement #Vivainsights in your organization at CloudWay #m365ReVival event at #microsoftnorway

...see more



-

David Konrad Abramowski Aurtande • 3rd + Lead Employee Engagement & Hybrid Work - Digital Workplace, Or... + Follow 3d • S

Sharing is Caring and yesterday I had the pleasure to share our expeiences of implementing Viva Engage and Viva Connections at CloudWay's #reVival gathering. ....see more





### Gunhild Årnes Guttvik • 3rd+

Hjelper deg med hva arbeidsmiljø egentlig handler om, og hvordan... + Follow 4d • S

Det handler om familie og et godt liv!

Idag har jeg tilbragt dagen i Microsoft sine lokaler i Oslo, sammen mer ...see more

### See translation





Rebecca Liljemark • 3rd + Produktivitetskonsuit på Xenit AB 🎯 4d • 🕲

+ Follow

Summering av min upplevelse av M365 Revival som CloudWay höll här på Microsofts kontor i Oslo.

...see more

### See translation





Knut Reibe-Moe - 3rd+ + Follow Public speaker, Microsoft 365 Expert, help businesses grow trough ..... 4d + Edited + 🕲

Merethe talking about #vivaconnections on CloudWay #m365revival event at #microsoftnorway



Nikki Chapple on stage at #microsoftnorway talking about #Viva Audiences at today's CloudWay event totally focusing on Microsoft #Viva ...see more





Knut Relbe-Moe • 3rd+ + Follow Public speaker, Microsoft 365 Expert, help businesses grow trough ...

The amazing OLesley Crook talking at #M365ReVival event thst CloudWay is hosting at #microsoftnorway today about #vivaengage ...see more



CC2 14



Rebecca Liljemark • 3rd+ Produktivitetskonsuit på Xenit AB 🖤 4d • 🕲

+ Follow

Sista men kanske en av de mest intressanta dragningarna för dagen - en fireside chat med David Konrad från Orkla och hur de lyckats med att implementera 

#### See translation



CC0 23

#### t] M365ReVival Retweeted

Merethe Stave #NOM365C #MVPBuzz #Viv... @Mereth... · Feb 16 .... Ready, set, go! #M365ReVival with @TeamCloudWay @StaleHansen kicking us off! 👹 🥊



0 17 3 0 5 1 206

#### tl M365ReVival Retweeted

Nikki Chapple | MVP @ChappleNikki · Feb 16 ... MeretheStave speaking about Viva Connections at the first M365ReVival conference about #MicrosoftViva at the @MicrosoftNorge offices im m365revival.com #VivaExplorers @M365ReVival



0 17 4 **О** б 1 216 土

#### tl M365ReVival Retweeted

Merethe Stave #NOM365C #MVPBuzz #Viv... @Mereth... · Feb 16 .... It's always great to listen to @DavidAurtande @OrklaGroup & @StaleHansen @TeamCloudWay sharing experience with #Microsoft365 & #MicrosoftViva at fireside chat @M365ReVival @MicrosoftNorge #VivaExplorers



#### tl M365ReVival Retweeted

Nikki Chapple | MVP @ChappleNikki · Feb 16 Standing room only for the first M365ReVival conference about #MicrosoftViva at the @MicrosoftNorge offices is m365revival.com #VivaExplorers @M365ReVival



0 ♥ 11 土 17 6 11 477

#### 11 M365ReVival Retweeted

B

...

Nikki Chapple | MVP @ChappleNikki · Feb 16

@StaleHansen speaking about implementing Viva Insights at the first M365ReVival conference about #MicrosoftViva at the @MicrosoftNorge offices m365revival.com #VivaExplorers @M365ReVival

...



#### th M365ReVival Retweeted

Nikki Chappie | MVP @Chappie/Nikki - Feb 16 .... @Med-folmeset Speaking about Viva Learning Integration at the first M365ReVival conference about #MicrosoftViva at the @MicrosoftNorge offices an m365revival.com #VivaExplorers @M365ReVival



t1 M365ReVival Retweeted



Lesley (Viva Explorer Visionary) Crook... @Lesley, w... · Feb 16 ····
 @MeetheStave navigating #vivacornections set up as our
 #vivanavigator with #vivaexplorers Oracle & ##m365revival
 #Microothonway & @TeamCloudWay









Panel discussion selfie GM365ReVival 🙁



114

1:57 AM - Feb 17, 2023 - 1,907 Views

4 Retweets 2 Quote Tweets 11 Likes

#### 11 M365ReVival Retweeted





# M365Revival other Materials

## **Screen Materials**

### Link to Folder: <u>Event Screens</u>

### The how for IT

- Keynote Digital Wellbeing with Ståle Hansen
- Viva Governance and privacy with Nikki Chapple
- How to implement Viva Connections with Merethe Stave
- How to implement Viva Learning with Alexander Holmeset
- How to implement Viva Insights with Ståle Hansen
- How to implement Viva Topics with Nikki Chapple
- Fireside chat on how Orkla uses Viva with David-Konrad Aurtande

### The why for HR and Adoption

Keynote – Digital Wellbeing with Ståle Hansen

M365 Revival

- How to use Teams and Viva for your personal productivity with Marten Hellebro
- 1 year with NoMeetingsFriday and how we measured it with Viva Insights with Ståle Hansen
- Engaging employees in 2023 and onwards with Lesley Crook
- Internal knowledge sharing in 2023 and onwards with Merethe Stave
- Objectives and Key Results (OKR) with Viva Goals, do we finally have a way to drive purpose in everyday life? with Ståle Hansen
- Fireside chat on how Orkla uses Viva with David-Konrad Aurtande

### These screen materials were used for the screens in Microsoft's building during the event

#### M365 ReVival

### M365 ReVival 2023

The focus for M365ReVival is to help you understand how Microsoft Viva drives best practice use and adoption of what you already got, Microsoft Teams and Microsoft 365. There is a difference between having access to the technology and using it in a smart way.



Drive your purpose in everyday life with **Digital wellbeing** and learn how to effectively measure and implement **Viva Insights and Viva Goals** with Ståle Hansen.

Ståle Hansen Founder and Principal Cloud Architect at CloudWay



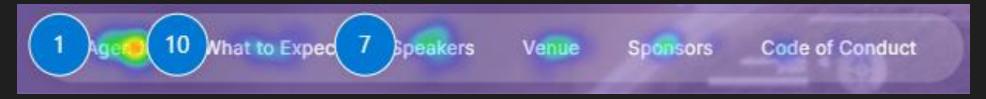
M365

# Conclusions

# Insights for the Landing Page

### What Worked

- Landing Page giving the important details on arrival. Also giving the general idea on **What to Expect** for the event in a brief and catchy manner, accompanied with the register button. With that we have acquired 30 conversions out of 144 web users (paid ad).
- Putting a Navigation menu on top. This has helped visitors navigate well in the site and may have impacted positively in their experience.



### What Didn't Work

• The Embedded Youtube videos in the site. It had no video\_start in the campaign traffic, also has little plays in the total user traffic.

## What we could do for future event landing pages

- For Mobile: If there is a Navigation bar (ex., burger menu
   ) that is hidden and pops
   up when clicked, it should have a deeplink. This is needed so that the visitors who use the
   navigation bar will be seen by Clarity.
- Register

Buttons/Forms should be put on top as much as possible. This is because majority of the u sers only stay at the upper 20-30% of the page to see the content

# Insights for the Campaign

### What Didn't Worked

- The fact that the audience mainly uses mobile phones may have meant that the video was not well-optimized for mobile viewing, leading to lower engagement.
- Although the M365 page gained a significant number of new followers, it's possible that these followers did not engage with the content or convert into customers.
- Adjusting the timing and frequency of posts during weekends may help to improve engagement, but it's also possible that the content itself may not be resonating with the audience during this time.

# Insights for the Campaign

### What Worked

- Both ad creative versions have demonstrated strong potential and are worth the effort to continue optimizing.
   While each creative has its own unique strengths and areas for improvement, both have shown promising results in terms of engagement, click-through rate, and overall ROI.
- Through Stale's insightful content and engaging posts, Stale has helped to increase our brand visibility and generate interest.
- Organic posts campaign and employees' pro-active engagement in LinkedIn helped the M365 page gained a significant number of new followers who are not employees of CloudWay.
- The overall engagement rate of the organic posts was high, indicating that the content was engaging and resonating with the audience.
- The highest clicks were generated by the HR Video invitation post, which suggests that video content may be more effective at generating clicks than other types of content.

# What we could do for future event campaigns

- Create video that is *more* mobile-optimized, (portrait format; 4:5 ratio) with enough blank space to put all the information about the campaign such as texts, subtitles or graphics
- When creating a video, keep in mind that the main message should be delivered, or atleast addressed, in the first 22 seconds
- Opt to exclude in the target audience those ages between 55-64 as they barely contributed 5%
- When running A/B test, the decision must be made *before* the start of the campaign so that both versions will run at the same time and we can get a better comparison of the data.
- If targeting a *list of audience*, it is better to have it prepared *before* running the campaign as this will affect the ad delivery and causes the ad in a learning phase longer than it should be, for LinkedIn the ad wouldn't run and rather needs a new campaign
- For big onsite events (such as M365Revival), it is best practice to run the campaign for atleast 1 month in order to establish the ad.

# What we could do for future event campaigns

- When creating a new SoMe account for events, it is best to gather audience to that account *before* the campaign itself in order to garner better results.
  - An organic alternative to this is doing what Cloudway did where employees reposted the organic posts to their own accounts
  - A paid alternative to this is boosting the organic post to increase brand awareness
- If we were to run M365Revival again in the future, we also suggest to still engage with the account beforehand in order to keep the engagement rate high.
- Since it is seen in the data that both the video teaser and speaker slideshow garnered great results, it is
  recommended to do this again for future campaigns.
  - Although we suggest that different audience will be targeted per creative asset (this is because if both assests have the same audience, there is a tendency for them compete with each other and it is not efficient in terms of adspent). We also suggest that each asset have the same message or general info.
  - If we were to create 2 assets (like the one we did with M365Revival), it is suggested to run it under one campaign instead of running 2 different campaigns. This is to allow for variation and keep the interest of the audience going.

